



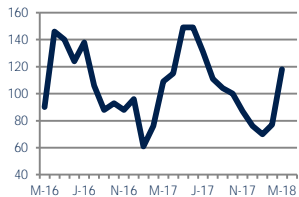
## Focus On: Reston Housing Market

March 2018

Zip Code(s): 20194, 20190 and 20191

### Units Sold

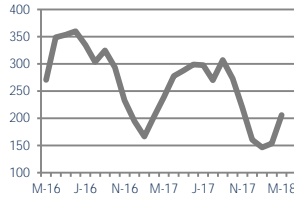
118



Up 8%  
Vs. Year Ago

### Active Inventory

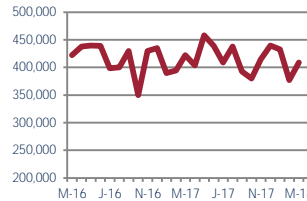
206



Down -14%  
Vs. Year Ago

### Median Sale Price

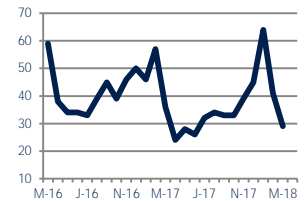
\$408,750



Down -3%  
Vs. Year Ago

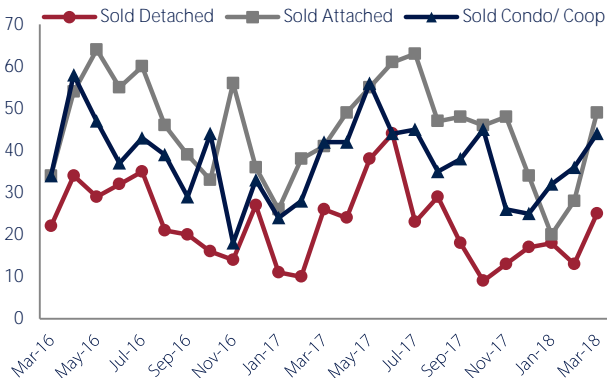
### Days On Market

29



Down -19%  
Vs. Year Ago

### Units Sold\*



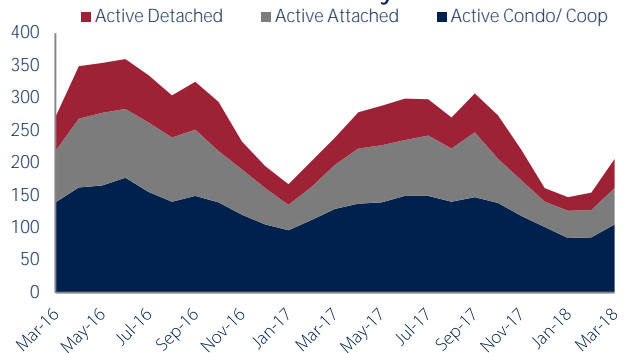
### Units Sold

There was an increase in total units sold in March, with 118 sold this month in Reston. This month's total units sold was higher than at this time last year.

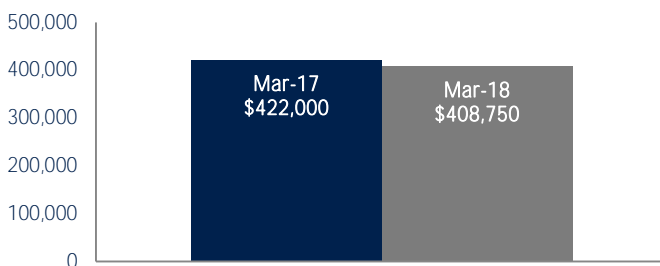
### Active Inventory

Versus last year, the total number of homes available this month is lower by 33 units or 14%. The total number of active inventory this March was 206 compared to 239 in March 2017. This month's total of 206 is higher than the previous month's total supply of available inventory of 154, an increase of 34%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last March, the median sale price for Reston Homes was \$422,000. This March, the median sale price was \$408,750, a decrease of 3% or \$13,250 compared to last year. The current median sold price is 8% higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Reston are defined as properties listed in zip code/s 20194, 20190 and 20191.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S  
INTERNATIONAL REAL ESTATE





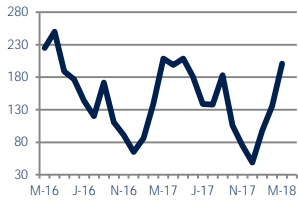
## Focus On: Reston Housing Market

March 2018

Zip Code(s): 20194, 20190 and 20191

### New Listings

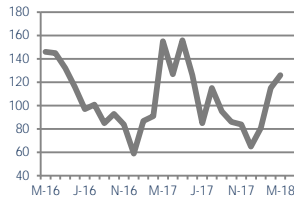
201



Down -4%  
Vs. Year Ago

### Current Contracts

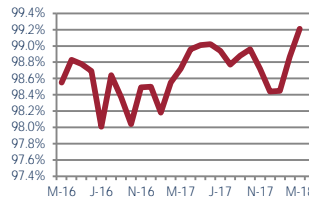
126



Down -19%  
Vs. Year Ago

### Sold Vs. List Price

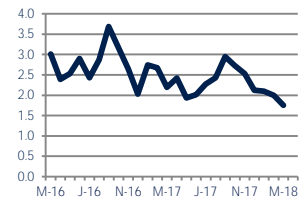
99.2%



No Change  
Vs. Year Ago

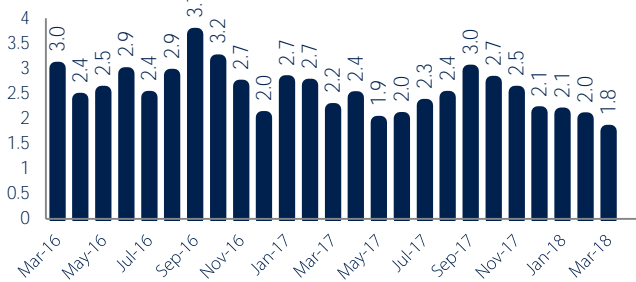
### Months of Supply

1.8



Down -20%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

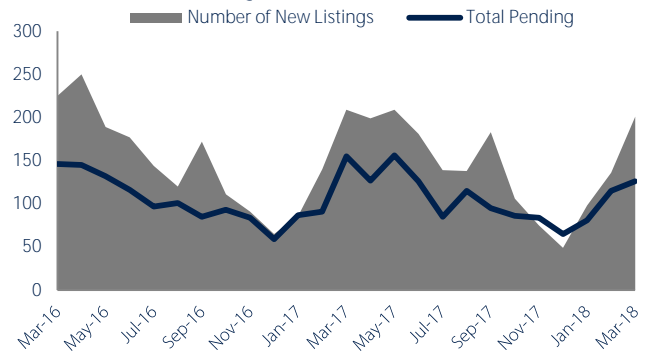
In March, there was 1.7 months of supply available in Reston, compared to 2.2 in March 2017. That is a decrease of 20% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

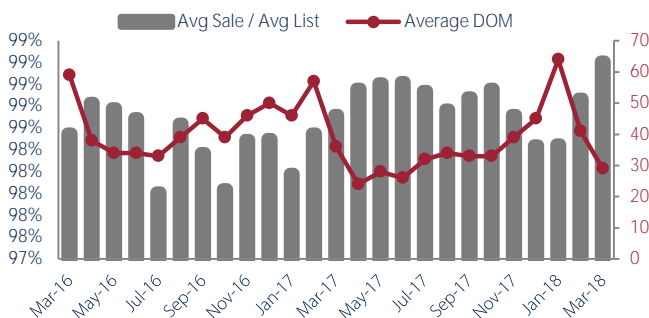
### New Listings & Current Contracts

This month there were 201 homes newly listed for sale in Reston compared to 209 in March 2017, a decrease of 4%. There were 126 current contracts pending sale this March compared to 155 a year ago. The number of current contracts is 19% lower than last March.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In March, the average sale price in Reston was 99.2% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 29, lower than the average last year, which was 36, a decrease of 19%.



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